

## Performance Results for 2018-19 Stó:lō Community Futures

Community Futures (CF) is a program that supports community economic development and builds the capacity of communities to realize their full sustainable potential. The purpose of the CF Program is to help communities develop and implement *local solutions to local problems*.

<b>Community Futures Performance Results</b>	<b>Results as of 2018-19</b>
<b><i>Strong rural community strategic planning and implementation</i></b>	
1. Total number of community-based projects (new & on-going)	<b>25</b>
2. Total number of local and regionally-based community strategic plans developed and/or updated	<b>1</b>
<b><i>Rural access to business development services</i></b>	
3. Total number of business training session participants	<b>53</b>
4. Total number of business advisory services	<b>442</b>
<b><i>Rural access to capital and leveraged capital</i></b>	
5. Dollar value of loans	<b>\$195,442</b>
6. Total number of loans	<b>12</b>
7. Number of jobs created/maintained/expanded through lending <sup>1</sup>	<b>64</b>
Provide additional Information (e.g. Success stories, Links to priorities, leveraging work, communication events, etc...)	
<ul style="list-style-type: none"> <li> <b><u>Stó:lō Economic Breakfast – Creating Positive Impacts in S’olh Téméxw</u></b> - SCF held this breakfast session to a great turnout of Stó:lō Leaders, economic development staff, and Indigenous business owners and entrepreneurs. This included presentations from Tyrcrop to establish linkages for potential business and employment opportunities; Sunspear Micro Grid regarding clean energy; and, Allteck Line Contractors to discuss possible opportunities with BC Hydro and in the electrical utilities sector. In addition, SCF and Vancity jointly announced the new SCF/Vancity Stó:lō Indigenous Impact Investment Fund. Vancity committed new funding in the amount of \$1.5 million for the new loan program, that will continue to support Stó:lō Communities with Community-Owned businesses and joint venture partnerships, but now, Indigenous entrepreneurs can qualify for funding as well.                 </li> </ul>	

<sup>1</sup> Estimated at the time of lending

- **Clean Energy Workshop** - Under the West Coast Energy Fund, awarded to SCF from New Relationship Trust, the Team from Sunspair Micro Grid held a Clean Energy Workshop on how Stó:lō Communities could develop clean energy projects and opportunities.
- **Allteck and Canadian Utilities Corporation Information Session** – A one day workshop for all Stó:lō leaders and senior staff regarding possible employment, with regards to the BC Hydro Regional Optimization Contract. If awarded, it could possibly provide employment and business opportunities for Indigenous Community Members and entrepreneurs in S’olh Téméxw.



**Assistant Deputy Minister from WED Visits SCF**

SCF had the pleasure of welcoming Barbara Motzney, Assistant Deputy Minister, Policy and Strategic Direction, and Kay Saicheua, the Director of Strategic Operations both from Western Economic Diversification (WED). They were joined by Helen Glavinic-Bakker from WED and Cheyl Johnson from Community Futures BC, all of whom met with a few SCF Board, Committee Members and Staff. SCF Loan Client, Marnetta Felix from Stó:lō Bannock, brought her food truck and provided lunch for the visit.

Stó:lō Community Futures (SCF) proved to have another exciting year of various activities in 2018-2019. Although the SCF/SFU RADIUS First People’s Accelerator Program did not continue, SCF held several training sessions, workshops and events, in collaboration with various partners, both old and new, for the Indigenous entrepreneurs and Stó:lō Communities in S’olh Téméxw, the Stó:lō Traditional Territory. Here are a few highlights of these activities:

**Training Programs:**

- **Aboriginal BEST** - In partnership with Vancity, the Province of BC and the Indigenous Business Development Services (IBDS), the Aboriginal BEST was held for a two-week intense training program. It is designed to help participants identify viable business ideas, determine their feasibility, conduct market research and write a business plan. A graduation was held for the participants, who presented their business ideas in front of friends and family and were awarded their certificates of completion.
- **Each One, Grow One** – Three sessions were co-facilitated with Vancity representatives held in Sts’ailes First Nation, discussing various topics related from business planning to business financing.
- **Planning Your Business Operations and Developing a Financial Plan for Your Business** – These two separate courses, were offered in four separate training sessions with funds from IBDS. The sessions included financial training, with laptops offered at no cost to the participants, in addition to providing training in developing businesses operations and structures.
- **Marketing FUNDamentals** – A marketing course, highlighting the various tools to use to connect with target markets and creating a marketing plan.



After several years on hiatus, the SCF Satellite Offices were revitalized at three Stó:lō Communities in November, 2018. The three current offices are located at Seabird Island First Nation, Sq’ewlets and Sts’ailes. The fourth office will be at Kwantlen First Nation, once their new economic development building is completed, which is expected in June, 2019. It has been a pleasure for SCF Staff to see the overwhelming response and “welcome back” from Community Members visiting the Satellite Offices. SCF hopes to add more offices in 2019-2020.

Performance Results for 2013-14 Insert Name of CF Here

After 18 years as General Manager at Stó:lō Community Futures, Mike Watson retired on March 31<sup>st</sup>, 2019. The SCF Board and Staff thanked Mike for all of his years of hard work and dedication to the Indigenous Community Members and Stó:lō Communities, in advancing the Indigenous business economy in S’olh Téméxw. The new General Manager will be Rocio Zielinski, former SCF Operations and Loans Manager, who has been with SCF since 2005. She looks forward to her new role and advancing SCF and the Communities and Community Members we serve into the future.

